

WNYRIC STANDARDS**Add/Change Request Form**

Submitted By:

Name Sheldon SomanSchool District NWCSDDate 2/3/2010Telephone Number 716-215-3171E-Mail ID ssoman@nwcsd.orgHardware or Software Recommended WebNetwork/Stoneware

Standards Category:

New: Virtualized Dsktp MgtExisting:

Action Requested:

Add: XModify: Remove:

Product Name:

WebNetWork/Stoneware

Product Manufacturer:

Stoneware

Product Description:

WebNetWork is a private Cloud

(Attach Product Technical Sheets)

WebNetWork is a private Cloud computing framework designed to help
organizations transition from a client-centric to a web computing
environment.

Additional Comments:

EVALUATION CRITERIA

A. Product Reliability

1. Vendor / Product track record

In business for 10 years with a 60% of customer base in K-12 schools
Verifiable data from customers in terms of vendor and product track record.

2. Vendor support required

For implementation, training and technical support. Initial training with vendor is 5 days.

3. Ease of use

Those with network experience should be able to implement with some training. Administration is similar to other Network OS Administration programs.

4. Support required by RIC / school district

IP/DNS Creation - Fire wall support for external access. Assistance in deciding what method should be used to best deliver virtualized applications: VDI, terminal server, application virtualization.

5. Potential to become "White Elephant"

The product is an add on to existing network/server infrastructure. It does not change the existing network setup. If the product were not used, the existing infrastructure remains.

6. Training requirements

Training for 5 day and 2 day sessions for Admin/Advanced and reporting respectively. Training is available at the vendor HQ or on-site for a per-person charge.

B. Product-Price / Acquisition

1. Cost effectiveness

For the features provided, easily 10X less expensive than putting individual, SSO, Sharepoint like facilities, SSL, VPN, Report/Dashboard.

2. Acquire via NYS Contract or local bid

NYS OGS Via Dell

3. Cost of operation and support

2 Servers at a minimum plus cost of software purchase and implementation training. Servers can be virtual.

4. Do any legal or contractual issues exist

Software licensing will exists per software vendor.

C. Product-Relationship to Other Standards

1. Compatibility to existing Standards

Uses existing hardware/network standards for server and client

2. What other options are

None Known

3. Relationship to previous research and changes since that time

D. BOCES-Service Needs

1. Define and explain the current need

Virtualize to the desktop without requiring applications to be delivered in the same technical manner, remote access to applications, server directories single sign-on.

2. What existing CoSer and RIC Service does it fall under

3. What is the scope and size of the school population to be served


Entire District Population

4. Instructional and/or administrative goal supported

1:1 computing without managing/imaging individual devices - 24/7 access

5. Results of survey determining school district interest in using this product

Signature of person making request

 Sheldon Soman